



SAFFERY CHAMPNESS, MANCHESTER



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From our Manchester base the team advise clients throughout Greater Manchester, the North West of England and North Wales. Our clients and their interests, however, are not just restricted to these regions, as we regularly deal with cross border issues in places such as Europe and the USA, as well as other geographical regions within the UK.

We provide a competitive and cost effective environment from which we provide compliance and advisory services for our clients.

Our team works closely with our clients to create integrated ideas that stretch across all their related financial and business affairs and we pride ourselves on providing pragmatic solutions to the issues they face.

Our one firm culture means that partners and staff work as a team, drawing on specialist experience from the office in Manchester and, when appropriate, elsewhere throughout the UK.

Owner Managed Businesses

Our approach is different to many firms in that we offer a commercial rather than just a compliance service. Our experience of acting for many clients across a wide variety of sectors enables us to share best practice and act as a sounding board to management on key business decisions.

We build lasting relationships with our clients, ensuring that communication takes place throughout the year – not simply as part of the year end accounts process. Such regular dialogue is essential to our goal of understanding and responding to client needs, bringing in specialist colleagues from within our network where appropriate.

Corporate Finance and Transaction Support

We act as lead advisers on transactions such as management buy outs, management buy ins, acquisitions, disposals and flotations. We recognise the importance of getting the best deal for our clients, helping to secure appropriate finance and ensuring that a transaction is structured appropriately in order to minimise the tax burden.

We offer a full due diligence service to clients, banks and venture capitalists, providing reports that are precise and with clear opinions being expressed on matters such as the quality and sustainability of earnings, potential synergies and other matters that have a bearing on the valuation. We also recognise the importance of working closely with other professional advisers involved in the deal in order to ensure transactions run smoothly.

Specialist Tax Services

Our specialist tax services take into account the circumstances of the individual as well as those of the business.

The interaction of different taxes requires careful consideration and is central to our offering.

Furthermore, in an environment where legislation is continually changing, we strive to communicate those changes to our clients. Our staff are well qualified to advise clients on tax matters affecting their personal and business affairs.

Private Wealth

Our team provides private clients with proactive advice regarding all matters affecting their personal wealth. Our holistic approach looks at issues from multiple angles, with succession and tax planning being particular specialisms.

We help clients put appropriate financial and tax structures in place to suit their affairs during their lifetime, and look at how their affairs should be structured in their Wills. Here we work closely with our clients' other professional advisers, particularly their lawyers.

We also act for individuals based overseas or who plan to relocate, advising them on the tax aspects of their property and assets in the UK and abroad. Through our Guernsey office and membership of Nexia International, we advise on tax structures that consider the tax implications of all jurisdictions.

Landed Estates and Rural Businesses

We possess particular expertise in the financial and tax considerations affecting landed estates, farms and other rural businesses.

In addition to the usual tax and accountancy compliance functions, our team regularly update clients on commercial issues as they arise and tax legislation changes likely to affect them. Much of our work is centred around capital taxes and VAT, both of which can be major burdens for rural businesses, especially landed estates.

Property

We offer a range of services relating to the business use of commercial and residential property. From property investment to development ventures, we advise on the use of appropriate vehicles and tax efficient structures.

Charities and Not for Profit Organisations

Our clients include a number of land owning and family established charitable trusts that benefit many causes in the North West. Value Added Tax (VAT) is a particular issue for many charities and we can call on the expertise of our VAT Charities practice which has an enviable track record of reclaiming funds in this area.

This brochure offers a broad overview of the services we can provide. If you would like to learn more and discuss your specific needs, please contact us.



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The firm is regulated for a range of investment business activities by the Institute of Chartered Accountants in England and Wales. Saffery Champness is a member of Nexia International, a worldwide network of independent accounting and consulting firms. Saffery Champness Corporate Finance Limited is authorised and regulated by the Financial Services Authority.



Saffery Champness
CHARTERED ACCOUNTANTS



MANCHESTER, OUR PEOPLE



Mike Harrison, FCA

Mike Harrison has been a Partner in the firm since 1983 and heads the Manchester office. He trained and qualified in the London office. His specialisms include advising individuals, particularly landowners, and other business owners on all financial and tax aspects of their affairs.

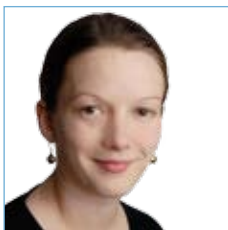
He is involved in a business improvement role and has considerable experience in the commercial and private client sectors, advising on a wide range of strategic and tax planning issues. Mike is also a long-standing trustee for a number of clients and has a particular interest in advising on succession planning.



Simon Kite, FCA

Simon Kite is a Partner with responsibility for business advisory and Transaction Services. Prior to joining the firm, he trained and worked in two of the 'Big Four' firms and worked as a Partner in an independent practice in Manchester.

His focus is very much on delivering value added commercial support to his clients on matters such as acquisitions, fundraising, profit optimisation and grooming the business for sale. Simon's experience covers owner managed businesses and listed companies across a broad range of industry sectors.



Catherine Desmond, LLB, CTA

Catherine Desmond, Senior Tax Manager, joined us from a Top Ten firm in 2003. A law graduate and chartered tax adviser, she specialised in tax matters at an early stage in her career and has a broad range of experience with all taxes. Catherine provides specialist advice to private clients, estates and business owners, particularly in the areas of property, capital taxes and planning issues. She has extensive experience of dealing with HM Revenue & Customs and also advises on offshore matters in conjunction with our Associates in Nexia International.

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